

	Q1 2015	Q2 2015	H1 2015	Q3 2015	Q4 2015	FY 2015	Q1 2016	Q2 2016	H1 2016	Q3 2016
in € millions										
Americas										
Gross revenues	313	317	630	328	324	1,282	310	296	607	297
organic growth y-o-y									-3%	
Net revenues	225	212	436	208	188	832	197	194	391	190
organic growth y-o-y									-11%	
EBITA			26.3			53.5			20.1	
EBITA margin			6.0%			6.4%			5.1%	
Operating EBITA			32.9			64.1			24.0	
Operating EBITA margin			7.5%			7.7%			6.1%	
Days sales outstanding	99	91	91	83	80	80	82	88	88	90
Europe & Middle East										
Gross revenues	338	356	694	346	367	1,407	364	361	725	320
organic growth y-o-y									7%	
Net revenues	283	286	569	283	299	1,151	292	289	581	257
organic growth y-o-y									3%	
EBITA			38.9			99.0			41.5	
EBITA margin			6.8%			8.6%			7.1%	
Operating EBITA			51.3			116.3			46.7	
Operating EBITA margin			9.0%			10.1%			8.0%	
Days sales outstanding	91	90	90	95	87	87	92	107	107	119
Asia Pacific										
Gross revenues	91	98	189	93	88	371	88	95	183	98
organic growth y-o-y									-1%	
Net revenues	84	91	175	87	80	342	80	85	166	88
organic growth									-3%	
EBITA			11.6			25.7			14.4	
EBITA margin			6.6%			7.5%			8.7%	
Operating EBITA			14.4			32.8			14.4	
Operating EBITA margin			8.2%			9.6%			8.7%	
Days sales outstanding	99	91	91	96	91	91	98	89	89	85
CallisonRTKL										
Gross revenues	84	96	180	86	93	360	84	80	164	81
organic growth y-o-y									-7%	
Net revenues	67	71	138	65	69	272	64	62	125	61
organic growth y-o-y									-7%	
EBITA			14.7			30.6			12.1	
EBITA margin			10.7%			11.2%			9.6%	
Operating EBITA			17.2			37.1			12.4	
Operating EBITA margin			12.5%			13.6%			9.9%	
Days sales outstanding	71	69	69	79	79	79	96	98	98	89